

Day One: 23 July 2025


7:00 PM ONWARDS	Welcome Reception with Cocktails and Dinner <i>Hosted by DLF Malls</i>
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Day Two: 24 July 2025

10:30 - 10:45 AM	Introduction by Anish Trivedi
10:45 - 11:00 AM	Welcome address by Vineet Chadha, COO- Retail, IMAGES Group and Nikhil Behl, CEO, Food & Fashion Business, IMAGES Group
11:00 AM - 12:00 Noon PANEL DISCUSSION	<p>SHARED GOALS, SHARED GROWTH: THE NEW MALL–RETAIL EQUATION</p> <p><i>As the retail landscape shifts, so must the way malls and brands work together. The old playbook of landlord–tenant dynamics is giving way to a more collaborative, performance-driven approach. In this session, leading mall developers and brands sit down—not across the table, but on the same side—to discuss how partnership models must evolve to serve today’s shopper, economy, and environment.</i></p> <p><i>This session is about co-creating the next chapter of India’s shopping centre ecosystem with openness, empathy, and aligned ambition.</i></p> <p>Panelists: Ashish Gupta, VP- BD & Leasing, Pacific Malls Devesh Kumar, VP & National Head-Business Development, Max Fashion Manish Vig, Head Expansion, ABFRL (International Luxury Brands) Muhamed Fawaz, CEO, HiLITE Urban Mall Narendra Pratap Singh, Director - Retail Development, Samsonite Surjit Singh Rajpurohit, CEO, Amanora Mall Moderators: Deepak Yadav, CXO & Chief BD Officer, Shoppers Stop & Yogeshwar Sharma, Chief of BD & Leasing, DLF Retail</p>
12:00 - 12:30 PM	<p>UPCOMING MALLS PRESENTATIONS</p> <ol style="list-style-type: none"> 1. Pacific Mall Jaipur by Anubha Kakkar, AGM- Leasing 2. Inorbit Visakhapatnam by Saurav Rukhaiyar, DGM Leasing

12:30 - 01:15 PM	<p>#SCN2025 INAUGURAL 1 RECODE THE MALL: PURPOSE, PEOPLE, POSSIBILITY</p> <p><i>Malls are no longer just retail zones—they're becoming culture engines, community spaces, and lifestyle platforms. In this high-powered opening session, India's top retail real estate and investment leaders look beyond footfalls and floor plans to ask: What must malls truly stand for in the next decade? From climate-conscious design and AI-led operations to immersive experiences and urban integration—this session explores the new code of relevance for malls in a radically changing world.</i></p> <p>Panelists: Abhishek Bansal, ED, Pacific Group Prakash Patel, MD, Bhumi World Pushpa Bector, Sr. Executive Director & Business Head, DLF Retail Rajneesh Mahajan, CEO, Inorbit Malls Salil Kumar, Director, CRC Group Moderator: Rajesh Jain, MD & CEO, Lacoste India</p>
01:15 - 02:00 PM	<p>#SCN2025 INAUGURAL 2 BEYOND BRICK & MORTAR: THE FUTURE OF SHOPPING CENTRES</p> <p><i>Shopping centres are transforming from pure retail spaces into multi-functional ecosystems that combine retail, dining, entertainment, wellness, and workspaces. This session aims to examine how digitally native customers expect more from physical retail and how developers must adapt.</i></p> <p>Panelists: Aman Trehan, ED, Trehan IRIS Bipin Gurnani, President & CEO, Prozone Intu Properties Dr. Gopalakrishna Machani, MD, MGB Felicity Mall and Chairman, Shopping Centres Association of India Mukesh Kumar, CEO Malls & Business Head - New Businesses, K. Raheja Realty Moderator: Sakshi Goel, Associate Executive Director- Retail, CBRE</p>
2.00 - 2:45 PM	LUNCH
2:45 - 3:15 PM FIRESIDE CHAT	<p>RETAIL AS AN ASSET CLASS: THE REIT PERSPECTIVE</p> <p><i>An incisive conversation on how India's retail real estate is being reimagined—from single-mall ownership to large-scale, institutionally managed consumption ecosystems. What's driving Blackstone's retail bets? How is Nexus building operating muscle across Tier I, II and III cities?</i></p> <p><i>And why are REITs reshaping the future of retail ownership? For mall owners, developers, asset managers, and retailers, this session offers more than insights—it's a strategic lens into how and where India will shop, eat, and celebrate in the decade ahead.</i></p> <p>Guest Speakers: Arjun Sharma, Vice Chairman, Nexus Select Trust Siddharth Nawal, Principal, The Blackstone Group Host: Anuj Kejriwal, CEO & MD, ANAROCK Retail</p>

<p>3:15 - 4:00 PM PANEL DISCUSSION</p>	<p>CONNECTED COMMERCE: FROM BROWSERS TO BUYERS IN A SEAMLESS RETAIL WORLD</p> <p><i>Today's consumers don't think in channels — they expect a fluid, connected experience from screen to store, and back again. As this shift accelerates, malls are evolving from being just physical spaces to becoming key players in the omnichannel ecosystem.</i></p> <p><i>This session explores how malls and retailers can collaborate to bridge the digital–physical divide through integrated strategies.</i></p> <p>Panelists: Akash Srivastava, Head of BD, Raymond Deepika Khare, Business Head, Air Maniax Lokesh Mishra, Head of Sales, Operations and BD, Liberty Shoes Ranjeet Thakur, VP & Head- BD, Subway Rehan Huck, VP & Head- Leasing, DLF Shopping Malls Sameer Verma, General Manager, Lulu Mall Lucknow Sanjeev Mehra, CEO & ED, Quest Mall Surjit Singh Rajpurohit, CEO, Amanora Mall Moderator: Rohit Gopalani, CBO, Inorbit Malls</p>
<p>4:00 - 4:45 PM PANEL DISCUSSION</p>	<p>FROM EMPTY UNITS TO ENGAGED SPACES - REACTIVATING UNDERPERFORMING ZONES IN SHOPPING CENTRES</p> <p><i>Across the country, many malls are grappling with a common reality—empty spaces, shorter leases, and more turnover. Vacant stores aren't just lost rent—they signal lost relevance. This session tackles the persistent challenge of empty or low-performing zones in shopping centres and what to do about them. From repurposing dead spaces into high-energy zones to testing short-term activations, what are some practical strategies to drive engagement, footfall, and revenue.</i></p> <p>Panelists: Atul Talwar, Director- BD, Pacific Malls Dr. Dheeraj Dogra, Global Retail & Realty Analyst Meghna Trivedi, Vice President- Business Development, Miraj Cinemas Navneet Jain, MD, Amritsari Express Reema Reji, GM Leasing, LuLu Malls India Sanjeev Sarin, Retail Director North, The Phoenix Mills Ltd Shahroz Mirza, Business Head, Meena Bazaar Sumit Ghildiyal, SVP- Head Retail Business Development & NSO, Landmark Group Moderator: Anand Dutta, Associate Executive Director, CBRE</p>
<p>4:45 – 5:30 PM PANEL DISCUSSION</p>	<p>MOVE THE MARKET: HOW MALLS AND BRANDS WIN WITH SHARED CONSUMER STRATEGY</p> <p><i>Consumers today don't just visit malls — they expect to connect, engage, and be inspired. To stay relevant, both malls and retail brands must think beyond store design and traditional campaigns. This session brings together brand & mall leaders to explore how consumer attention is shifting, and how joint strategies in experience, content, data, and storytelling are now driving both footfall and brand equity.</i></p> <p><i>The session discusses how the smartest malls are acting like platforms, and how leading brands are turning their physical presence into cultural relevance.</i></p> <p>Panelists: A. Sandeep Shetty, Group Operations Head, Orion Malls (Brigade Enterprises) Aiswarya Babu, General Manager Marketing, Lulu Malls India</p>

	<p>Manoj Singh, VP Operations, Forum Malls Mayank Mohan, Partner & CEO, Mohanlal Sons Mayur Hazarika, VP Marketing and Cluster Head, The Phoenix Mills Ltd Rajesh Kadam, CEO, Inc. 5 Shoes Moderator: Amrith Gopinath, CMO, DLF Malls</p>
6:00 PM ONWARDS	NETWORKING COCKTAILS
7:00 - 7:30 PM FIRESIDE CHAT	<p>THE POWER OF AI IN RETAIL REAL ESTATE AND THE PATH TO CHANGE MANAGEMENT</p> <ul style="list-style-type: none"> • <i>Why AI matters for Indian retail real estate</i> • <i>Operational efficiency: Automating tenant management and maintenance</i> • <i>Why geospatial data matters: Location is everything in retail</i> • <i>How AI uses satellite imagery, footfall data, and local demographics to: Identify high-potential sites, Optimize tenant mix and mall layout, Predict catchment area performance and consumer flows</i> <p>Rajneesh Mahajan, CEO, Inorbit Malls in conversation with Rupam Bhattacharjee, MD, Waysahead Global</p>
 <p>7:30 PM ONWARDS</p>	IMAGES Shopping Centre Awards 2025 gala with cocktails and dinner